



**Department of Energy**  
Richland Operations Office  
P.O. Box 550  
Richland, Washington 99352

02-PRO-0728

Dear Small Business:

**SMALL BUSINESS OPPORTUNITIES AT THE HANFORD SITE**

Thank you for your interest in doing business with the U.S. Department of Energy (DOE) at the Hanford Site. The prime contractors and their subcontractors provide the majority of supplies and services acquired at the site, and it is highly recommended that you contact them directly. Aside from the major contracts awarded by DOE, the DOE Richland Operations Office (RL), and the DOE Office of River Protection (ORP) directly purchase supplies and services, which include office equipment, computer systems, laser printers, software and general support, technical, engineering, and training services.

Enclosed are a variety of information resources that should prove most helpful to your small business in attaining government contracts. Please take some time to review the Small Business Administration's home page and register for its Procurement Marketing and Access Network (Pro-Net). Obtaining information about Federal Supply Sources could be beneficial as well. We have also provided a web page for the Federal Acquisition Regulation Part 8 and Part 19, which will assist in your understanding of government acquisition regulations as they pertain to small businesses and required sources.

We look forward to hearing from you in regard to the particular product or service provided by your small business. You may contact us on how to best market your firm and its capabilities to the Hanford Site. The RL office may be reached at (509) 373-3352, fax number (509) 376-5378, or by e-mail to [Richard\\_J\\_Hague@rl.gov](mailto:Richard_J_Hague@rl.gov). The phone number for ORP is (509) 373-6140, fax number is (509) 373-9140, or by e-mail addressed to [Cloette\\_B\\_Reid@rl.gov](mailto:Cloette_B_Reid@rl.gov).

A handwritten signature in black ink, appearing to read "Richard J. Hague", is positioned above the printed name.

Richard J. Hague  
Small Business Program Manager  
DOE Richland Operations Office

A handwritten signature in black ink, appearing to read "Cloette B. Reid", is positioned above the printed name.

Cloette B. Reid  
Contracting Officer  
DOE Office of River Protection

PRO:RJH